

**MINUTES OF THE
DBE & DEVELOPMENT COMMITTEE MEETING OF THE
CONVENTION CENTER AUTHORITY OF THE
METROPOLITAN GOVERNMENT OF NASHVILLE &
DAVIDSON COUNTY**

The DBE & Development Committee Meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on March 26, 2018 at 2:00 p.m. in the Administrative Conference Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

DBE & DEVELOPMENT COMMITTEE MEMBERS PRESENT: Vonda McDaniel, David McMurry, Renata Soto, and Leigh Walton

DBE & DEVELOPMENT COMMITTEE MEMBERS NOT PRESENT: Randy Goodman

OTHERS PRESENT: Charles Starks, Jasmine Quattlebaum, Mary Brette Wyly, Donna Gray, Larry Atema, and Roxianne Bethune

The meeting was opened for business at 2:02 p.m. by Chair Vonda McDaniel who stated there was a quorum present.

ACTION: Leigh Walton made a motion to approve the DBE & Development Committee Minutes of August 4, 2017. The motion was seconded by Renata Soto and approved unanimously by the committee.

Charles Starks and Jasmine Quattlebaum presented an overview of the DBE & Development Program 2nd Quarter and FY 2018 Results (Attachment #1), and there was discussion.

Roxianne Bethune presented an overview of the Expansion Projects Diversity Participation Results (Attachment #1), and there was discussion.

Charles Starks and Larry Atema gave Construction Updates on Fresh Pick Market & Café, Davidson Ballroom and Concourse Expansion, Bollards, Fifth+Broadway Garage, and 424 Lafayette (Attachment #1), and there was discussion.

Charles Starks provided background and the decision regarding project team office space inside the Music City Center, and there was discussion.

With no additional business a motion was made to adjourn and with no objection the DBE & Development Committee of the CCA adjourned at 2:57 p.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Vonda McDaniel, Chair
CCA DBE & Development Committee
Meeting Minutes of March 26, 2018



Appeal of Decisions

Appeal of Decisions from the Convention Center Authority— Pursuant to the provisions of § 2.6B.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.



FY18 2nd Quarter Reports

LMG FY18 2nd Quarter DBE Participation Summary



DBE PARTICIPATION SUMMARY: FY18 Goal 20%	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	0.00%	0
WOMEN OWNED BUSINESSES	0.00%	0
SMALL BUSINESS ENTERPRISE	20.48%	2
TOTAL	20.48%	2

LMG FY18 2nd Quarter DBE Participation Dollars Spent

DBE Classification	DBE Dollars Spent:
Ethnic Minority Male	
African American Owned	\$0 (0%)
Total Minority Business Enterprise	\$0 (0%)
Total Woman Owned	\$0 (0%)
Total Small Business	\$87,057 (20.48%)
Total DBE Participation	\$87,057 (20.48%)
Total Non Diversity Business	\$338,072 (79.52%)

LMG FY18 YTD DBE Participation Summary as of 12/31/2017

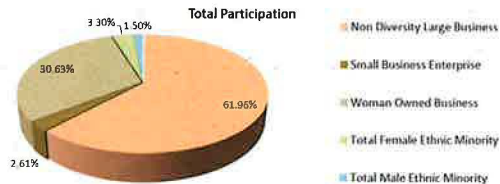


DBE PARTICIPATION SUMMARY: FY18 Goal 20%	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	0.00%	0
WOMEN OWNED BUSINESSES	0.00%	0
SMALL BUSINESS ENTERPRISE	28.56%	2
TOTAL	28.56%	2

**LMG FY18 YTD
DBE Participation Dollars Spent
as of 12/31/2017**

DBE Classification	DBE Dollars Spent:
Ethnic Minority Male	
African American Owned	\$0 (0%)
Total Minority Business Enterprise	\$0 (0%)
Total Woman Owned	\$0 (0%)
Total Small Business	\$277,005 (28.56%)
Total DBE Participation	\$277,005 (28.56%)
Total Non Diversity Business	\$693,023 (71.44%)

**Centerplate FY18 2nd Quarter
DBE Participation Summary**



DBE PARTICIPATION SUMMARY: FY18 Goal 25%	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	4.80%	4
WOMEN OWNED BUSINESSES	30.63%	7
SMALL BUSINESS ENTERPRISE	2.61%	2
TOTAL	38.04%	13

**Centerplate FY18 2nd Quarter
DBE Participation Dollars Spent**

DBE Classification	DBE Dollars Spent:
Ethnic Minority Male	
African American Owned	\$14,958 (1.50%)
Total Minority Business Enterprise	\$47,959 (4.80%)
Total Woman Owned	\$305,941 (30.63%)
Total Small Business	\$26,067 (2.61%)
Total DBE Participation	\$379,966 (38.04%)
Total Non Diversity Business	\$618,894 (61.96%)

**Centerplate FY18 YTD
DBE Participation Summary
as of 12/31/2017**

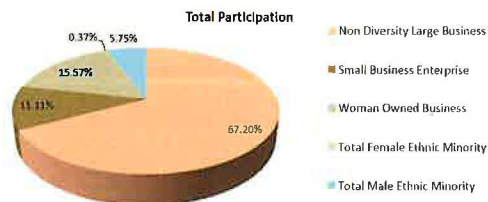


DBE PARTICIPATION SUMMARY: FY18 Goal 25%	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	3.82%	4
WOMEN OWNED BUSINESSES	31.32%	7
SMALL BUSINESS ENTERPRISE	3.33%	2
TOTAL	38.48%	13

**Centerplate FY18 YTD
DBE Participation Dollars Spent
as of 12/31/2017**

DBE Classification	DBE Dollars Spent:
Ethnic Minority Male	
African American Owned	\$25,941 (1.27%)
Total Minority Business Enterprise	\$77,866 (3.82%)
Total Woman Owned	\$637,872 (31.32%)
Total Small Business	\$67,865 (3.33%)
Total DBE Participation	\$783,603 (38.48%)
Total Non Diversity Business	\$1,252,712 (61.52%)

**Music City Center FY18 2nd Quarter
DBE Participation Summary**



DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	6.12%	4
WOMEN OWNED BUSINESSES	15.6%	13
SMALL BUSINESS ENTERPRISE	11.11%	5
TOTAL	32.80%	22

**Music City Center FY18 2nd Quarter
 DBE Participation Dollars Spent**

DBE Classification	DBE Dollars Spent:
Ethnic Minority Male	
African American Owned	\$100,071(5.75%)
Ethnic Minority Female	
African American Owned	\$6,501 (.37%)
Total Minority Business Enterprise	\$106,572 (6.12%)
Total Woman Owned	\$270,906 (15.57%)
Total Small Business	\$193,298 (11.11%)
Total DBE Participation	\$570,776 (32.80%)
Total Non Diversity Business	\$1,169,550 (67.20%)

**Music City Center FY18 YTD
 DBE Participation Summary
 as of 12/31/2017**



DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	4.19%	4
WOMEN OWNED BUSINESSES	18.55%	13
SMALL BUSINESS ENTERPRISE	10.90%	5
TOTAL	33.64%	22

**Music City Center FY18 YTD
 DBE Participation Dollars Spent
 as of 12/31/2017**

DBE Classification	DBE Dollars Spent:
Ethnic Minority Male	
African American Owned	\$109,321 (3.74%)
Ethnic Minority Female	
African American Owned	\$12,991(.44%)
Total Minority Business Enterprise	\$122,312 (4.19%)
Total Woman Owned	\$541,774 (18.55%)
Total Small Business	\$318,476 (10.90%)
Total DBE Participation	\$982,562 (33.64%)
Total Non Diversity Business	\$1,938,301(66.36%)

OMNI 2017 Local Participation

COMMITMENT TO LOCAL HIRING	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Total FTEs GOAL: 300	718	730	738	741	737	714	672	686	604	687	603	687	
# FTEs (40 hours) Residents of Nashville Metropolitan Statistical Area Goal: 250	708	721	729	737	738	706	669	678	687	678	603	675	
# FTEs (40 hours) Residents of Davidson County Goal: 200	576	584	597	599	576	570	535	543	549	540	540	534	

OMNI 2017 DBE Participation

SUPPLY AND SERVICE PROCUREMENT COMMITMENT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2017 Total
Nashville Metropolitan Statistical Area Business Goal: \$100,000/yr	\$109,341	\$208,889	\$207,281	\$61,577	\$104,408	\$167,096	\$443,263	\$193,120	\$168,004	\$228,131	\$113,130	\$113,121	\$2,316,120
Small, minority and women owned business enterprises Goal: \$50,000/yr	\$109,550	\$18,283	\$36,118	\$27,253	\$2,150	\$28,487	\$75,831	\$25,466	\$18,154	\$29,265	\$53,361	\$18,028	\$306,199

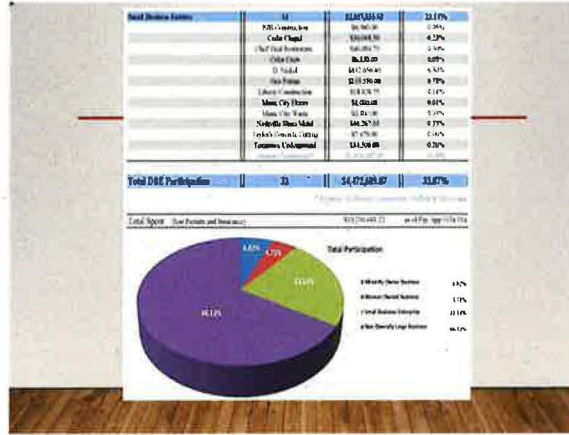
DBE HAPPENINGS



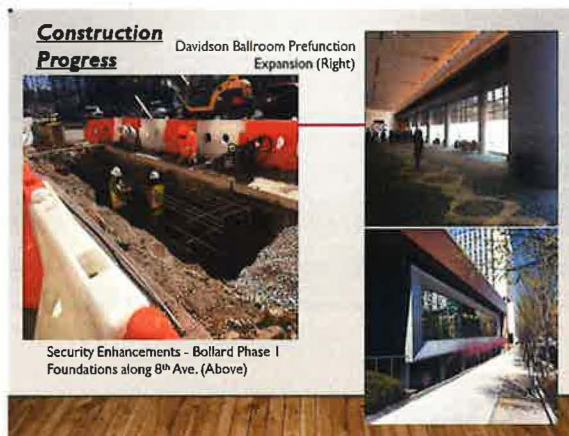
Construction Progress



Expansion Projects Diversity Participation			
# of Firms by Construction	DBE Contractors	DBE \$ To Date	DBE % To Date
Minority Owned Business Entities			
	0	\$755,303.79	4.81%
	Atlas Management	\$1,343.75	0.01%
	Core Supply	\$1,735.47	0.01%
	Concrete Pump Services	\$13,325.15	0.08%
	Curry Electric	\$118,793.99	0.74%
	Dery P. Young	\$15,433.75	0.10%
	Logic	\$9,692.54	0.06%
	M-F-I	\$588,873.15	3.59%
	Seatonville Hill	\$5,112.29	0.03%
	TB "The Trade" Inc.	\$27,911.00	0.18%
Woman Owned Business Entities			
	18	\$29,229.08	0.18%
	Acacia Data	\$178,713.57	1.11%
	C & B Services	\$8,104.00	0.05%
	E-Solutions	\$1,505.76	0.01%
	Hart Queen Design	\$26,811.32	0.17%
	Metro Electric	\$26,816.31	0.17%
	Rain Tool	\$70,104.94	0.44%
	Reed Technology	\$8,443.36	0.05%
	Shore Tree	\$10,500.00	0.07%
	State Imaging	\$1,000.00	0.01%
	YAD Consulting	\$1,262.75	0.01%



Construction Updates



**Construction
Progress**



5th + Broadway Parking Garage Level B2

**Construction
Progress**

Conference Center Ballroom
Renovation



Conference Center
Renovation

**DBE & Development
Committee**

March 26, 2018

