

**MINUTES OF THE DIVERSITY BUSINESS ENTERPRISE &  
PROCUREMENT COMMITTEE MEETING OF THE  
CONVENTION CENTER AUTHORITY OF THE  
METROPOLITAN GOVERNMENT OF NASHVILLE &  
DAVIDSON COUNTY**

The Diversity Business Enterprise (DBE) & Procurement Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on August 25, 2011 at 9:00 a.m., in Room 213 at the Nashville Convention Center, Nashville, Tennessee.

**DBE & PROCUREMENT COMMITTEE MEMBERS PRESENT:** Francis Guess, Vonda McDaniel, and Willie McDonald

**DBE & PROCUREMENT COMMITTEE MEMBERS NOT PRESENT:** Leo Waters

**OTHERS PRESENT:** Roxianne Bethune, Patrick Holcombe, Debbie Frank, Barbara Solari, Natasha Blackshear, Larry Atema, Mark Sturtevant, Ben Hall, Sharon Hurt, Mika Russ, Autumn Henderson, Scott Black, and Terry Clements. In addition, other members of the general public and media were present.

The meeting was opened for business by committee Chair Vonda McDaniel.

Patrick Holcombe was asked to report on procurement. (Attachment #1)

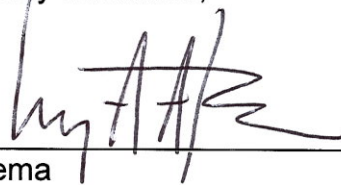
Debbie Frank then gave a workforce development update and introduced Autumn Henderson and Mika Russ. They shared information about the workforce development program and processes.

Roxianne Bethune gave an update on the Omni Brassfield DBE progress.

**ACTION:** Willie McDonald made a motion to approve the DBE & Procurement committee minutes of April 21, 2011. The motion was seconded by Francis Guess and approved unanimously by the committee.

With no additional business a motion was made to adjourn, with no objection the DBE & Procurement Committee of the CCA adjourned at 9:30 a.m.

Respectfully submitted,



---

Larry Atema  
Senior Project Manager  
Music City Center

Approved:



---

Vonda McDaniel, Committee Chair  
CCA DBE & Procurement Committee  
Meeting Minutes of August 25, 2011

# Music City Center - Bell/Clark Construction Procurement Log

Item #	Bid Package Description	Contractor/Office Location	Awarded Amount	DBE Forecasted Breakdown			Total DBE Forecast	Forecasted Local Material, Labor & Equip.
				MBE Forecast	WBE Forecast	SBE Forecast		
1.a	Site Surveying	DSC - Nashville, TN	\$ 29,990.00	-	100%	-	100%	100%
1.a.b	Fencing/Barriades	LU - Nashville, TN	\$ 122,957.00	40%	-	-	40%	100%
1.a	Utility Relocations/Temp Service	Summit Constructors - Nashville, TN	\$ 506,000.00	7%	16%	16%	23%	100%
1.b	Demo and Abatement	Bomar - Nashville, TN	\$ 267,200.00	30%	40%	30%	100%	100%
2.a	Excavation	Mountain States Construction - Nashville, TN	\$ 5,393,000.00	20%	20%	-	20%	100%
3.a	Partial Arena Ramp	CCR Construction - Orlando, FL	\$ 2,986,698.00	5%	26%	-	31%	55%
3.b	Structural Concrete	Ceco - St. Louis MO	\$ 42,550,000.00	23%	-	-	23%	84%
4.a	Masonry	Allan Spear Construction - Gainesville, FL	\$ 4,985,000.00	25%	6.19%	10%	35%	75%
4.b	Stone	Associated Imports Corporation - Atlanta, GA	\$ 1,825,000.00	9.37%	5.26%	19%	20.82%	50%
5.a	Structural Steel	Lenex Steel Company - Indianapolis, IN	\$ 39,503,000.00	8%	3%	30%	30%	100%
5.b	Metal Stairs	MIG Construction Services - Nashville, TN	\$ 1,950,700.00	100%	0%	0%	100%	100%
5.c & 5.e	Misc. Metals & Red Iron Steel	Schuff Steel Company - Albany, GA	\$ 10,150,000.00	28%	0%	0%	28.00%	25%
5.d	Ornamental Metals	Tate Ornamental Inc. - Nashville, TN	\$ 2,080,000.00	20%	0%	0%	20.00%	100%
7.a	Metal Panels	Kovach - Chandler, AZ	\$ 11,495,000.00	1.48%	23.80%	15.00%	40.28%	80%
7.b	Roofing	Baker Roofing Company - Memphis, TN	\$ 8,749,000.00	-	-	30.00%	30.00%	45%
7.c	Applied Fire-Proofing	Alpha Insulation & Waterproofing - Atlanta, GA	\$ 824,000.00	100.00%	-	-	100.00%	40%
7.d	Waterproofing	Metro Waterproofing - Atlanta, GA	\$ 1,680,000.00	26.89%	0.00%	0.00%	26.89%	35%
8.a	Curtainwall	Enclos Corp - Millersville, MD	\$ 19,884,259.00	17.30%	10.30%	-	27.60%	60%
8.b	Overhead Door and Loading Dock Equipment	The Hannah Company - Nashville, TN	\$ 1,045,000.00	0.00%	0.00%	100.00%	100.00%	100%
8.c	Doors, Frames and Hardware	Girman & Associates - Nashville, TN	\$ 1,540,000.00	-	-	4.00%	4.00%	100%
8.d	Interior Glazing and Storefront	Alexander Metals, Inc - Nashville, TN	\$ 1,450,000.00	-	-	100.00%	100.00%	100%
9.a	Drywall	Roswell Drywall - Atlanta, GA	\$ 17,029,400.00	30.00%	-	-	30.00%	45%
9.b & 9.d	Flooring and Tile	Spectra Contract Flooring - Tampa, FL	\$ 4,475,000.00	20.00%	0.00%	0.00%	20.00%	40%
9.c	Painting	Eugenio Painting - Detroit, MI	\$ 2,017,126.00	20.00%	0.00%	0.00%	20.00%	40%
9.e	Ceilings	Acousti Engineering - Nashville, TN	\$ 11,622,500.00	-	20.00%	-	20.00%	100%
10.a	Operable Walls	Hufcor, Inc - Janesville, WI	\$ 3,897,136.00	0.03%	0.3%	24.73%	25%	25%
10.b	Millwork and General Trades	ISEC, Inc - Milwaukee, WI	\$ 5,040,000.00	7.00%	-	13.00%	20%	40%
11.a	Window Washing Equipment	ACE Machine & Metal Fabrication - Nashville, TN	\$ 159,000.00	0.00%	0.0%	100.00%	100%	100%
11.b	Parking Control Equipment	Amato McGann, Inc - Nashville, TN	\$ 381,000.00	0%	0%	0%	0%	100%
11.c	Food Service Equipment	Federal Equipment Dealers - Memphis, TN	\$ 2,124,000.00	15.0%	0%	0%	15.0%	35%
14.a	Vertical Transportation	Nashville Machine Elevator - Nashville, TN	\$ 5,524,128.00	27%	-	-	27%	100%
21.a	Fire Protection	Ryan Fireprotection, Inc - Noblesville, IN	\$ 6,465,000.00	-	-	20%	20%	60%
23.a	Mechanical and Plumbing	Foley Company - Kansas City, MO	\$ 51,906,850.00	17.6%	14.2%	0.90%	32.70%	65%
26.a	Temp Electric	Edwards Electric - Nashville, TN	\$ 560,000.00	15%	44%	41%	100%	100%
26.b	Electrical, Fire Alarm, AV, Telecom	Conit Electric - Sterling Heights, Michigan	\$ 40,950,000.00	-	30%	-	30%	66%
32.b	Handscape and Landscape	Reed Landscaping Inc - Spring Hill, TN	\$ 3,150,000.00	0%	100%	0%	100%	100%
33.a	Site Utilities	Mountain States Construction - Nashville, TN	\$ 1,185,700.00	-	15%	15%	30%	100%
33.b	NES Traffic Vaults	Stansell Electric - Nashville, TN	\$ 495,510.00	0%	31%	0%	31%	100%
33.c	NES Peabody Foundations	Bell and Associates Construction - Nashville, TN	\$ 3,219,329.00	0.30%	26.40%	-	26.7%	100%
33.d	Underground Electric Duct Bank - Package #1	Stansell Electric and Summit - Nashville, TN	\$ 3,298,655.00	-	7.76%	18.85%	26.61%	100%
33.d	Underground Electric Duct Bank - Package #2	Stansell Electric and Summit - Nashville, TN	\$ 3,544,210.00	-	16.12%	4.86%	20.97%	100%
<b>Total Awarded to Date</b>			<b>\$ 326,061,348.00</b>	<b>\$ 42,573,237</b>	<b>\$ 32,167,339</b>	<b>\$ 19,906,199</b>	<b>\$ 97,940,393</b>	<b>\$ 216,470,235</b>

Percent of Total Contract Awarded to Date (Less Construction Manager Cost)	93.4%
Total DBE Percentage of the Above Awarded Packages **Actual Percentage Calculated at Time of Payment.	30.0%
Total Percent Local Awarded to Date **Each of the above line items, when awarded, is backed by a Payment and Performed Bond(s) for the full contract amount.	66.4%

Outstanding Procurement Packages	
Joint Sealants	
Signage	
Asphalt Paving	
General Requirements (Hoisting, Safety, Temp Utilities, Jobsite Clean-up, Field Engineering, Job Printing, Misc. Equipment and Materials)	

