

MINUTES OF THE EXECUTIVE COMMITTEE MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The Executive Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on February 23, 2018 at 2:30 p.m. in the Administrative Board Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

EXECUTIVE COMMITTEE MEMBERS PRESENT: Marty Dickens, Irwin Fisher, and Randy Rayburn

EXECUTIVE COMMITTEE MEMBERS NOT PRESENT: Vonda McDaniel and Willie McDonald

OTHERS PRESENT: *Charles Starks

Chair Marty Dickens opened the meeting for business at 2:40 p.m. and stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

ACTION: Randy Rayburn made a motion to approve the Executive Committee Meeting Minutes of July 12, 2017. The motion was seconded by Irwin Fisher and approved unanimously by the committee.

Music City Center President & CEO Charles Starks reviewed his 2017 goals and accomplishments. Goals for 2018 were reviewed for consideration and there was discussion.

*Denotes departure of Charles Starks.

ACTION: Irwin Fisher made a motion to approve a 2018 Salary increase and bonus for the MCC President & CEO (Attachment #1). The motion was seconded by Randy Rayburn and approved unanimously by the committee.

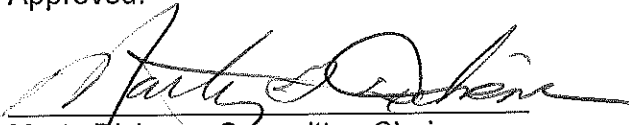
With no additional business a motion was made to adjourn, with no objection the Executive Committee of the CCA adjourned at 3:46 p.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Committee Chair
CCA Executive Committee
Meeting Minutes of February 23, 2018



**MUSIC CITY CENTER
RECAP OF PERFORMANCE AGAINST GOALS**

Based on Incentive Compensation Plan
Note: Only fill in Hi-lighted cells and worksheet will calculate incentive

Incentive Target	20%			2017		
				Base Salary= <u>\$304,000</u>		
	YEAR 2017			YEAR'S GOAL WEIGHTING	INCENTIVE COMPENSATION EARNED	
	PERFORMANCE GOAL	ACTUAL RESULTS	% OF GOAL ACHIEVED		%	\$
Leadership	Discretionary		150%	20%	30%	\$18,240
Staffing & Recruitment			150%	15%	23%	\$13,680
Financials			150%	20%	30%	\$18,240
Sales & Promotion			150%	20%	30%	\$18,240
DBE			150%	15%	23%	\$13,680
Board Relations	Discretionary		150%	10%	15%	\$9,120
				Total Incentive Earned		<u>\$91,200</u>

Other comments:

Marty D. Dickerson - Chair CCA
Approved by

*BONUS + BASE INCREASE
UNANIMOUSLY APPROVED
BY EXECUTIVE COMMITTEE
FEB. 23, 2018*

*\$ 304,000
5% RAISE 15,200
NEW BASE # 319,200
AS OF 2/23/2018*

Marty D. Dickerson - Chair CCA